

## Best Practices When Hiring Qualified Subcontractors



- performance;
- technical skills;
- proposed team members;
- execution plan;
- schedule; and
- organization.

When reviewing the checklist, ask pertinent questions to help decide whether the subcontractor shares values, as well as to get a good sense of their work ethic. Other tips are to evaluate past EMR Rates, OSHA recordables, balance sheets or income statements and bonding capabilities.

### 4. Network

There tends to be a limited sub pool in the construction industry, so it is so important to be proactive. Be open to forming new connections with all types of subcontractors, even ones the company might never need. Network through word of mouth, LinkedIn, construction forums and construction trade associations.

■ Continued on page 6

By Danielle Levine,

Hiring the wrong subcontractor can create a variety of consequences, especially for small contractors. Here are six points to consider when hiring subcontractors.

### 1. Be Selective When Hiring

Never settle for a subpar subcontractor. Vetting ahead of time is critical to success. Find out:

- if they have the same goals as the company;
- how ambitious the subcontractor is to get the job done;
- if the subcontractor is known in the industry and has a good reputation;
- what their capabilities are;
- whether they can follow simple directions, e.g proposal submission procedures; and
- if this just another job or will they engage in connecting with the project.

Screening potential subcontractors is crucial. Ask subcontractors to provide proof of a number of years of experience doing similar work, then look at those projects and check their references. Hire the subcontractor that has its next jobs lined up. If this subcontractor has a waiting list, it is more than likely that they know what they are doing.

### 2. Define scope of work

Outline a clear, detailed, scope of work so that when evaluating the subcontractor there is a well-defined set of requirements to check their qualifications against. Define the scope of the project verbally and in writing. Not only does this serve as a record, but it allows the subcontractor to look at each piece of it. The process of defining the scope of work as an opportunity for the subcontractor to:

- identify conflicts or challenges associated with their scope of work;
- speak about the proposal; and
- come to the table with solutions, ideas and problems that could occur.

### 3. Complete a Pre-Qualification Evaluation

Create a checklist of the expectations of potential subcontractors and evaluate each subcontractor against multiple criteria. This is an opportunity to look at each separate criteria to determine the subcontractor that is the best for the project. Try not to focus solely on cost. While cost can make or break a deal, there is much more to consider. Eight of the most common benchmarks for evaluating subcontractors are:

- safety record;
- quality of work;

## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

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Targeted mailings sent to businesses per your criteria.

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### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

### Contact Info:

**795 Folsom Street, 1st Flr, Room 1124  
San Francisco, CA 94107  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)  
Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534  
Fax: (415) 778-6255**

**Publisher of  
Small Business Exchange  
weekly newspaper**



# California Sub-Bid Request Ads



**BROSAMER & WALL, INC.**

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

Contract No. 04-4G8904

Bridge Seismic Retrofit

CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY IN RICHMOND AT SCOFIELD AVENUE UNDERCROSSING.

**Bid Closing Date: April 11, 2018 @ 2:00 PM**

DBE GOAL: 9%

**CONTACT:**

Robert Rosas  
Brosamer & Wall Inc.  
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596  
PH: 925-932-7900 • FAX: 925-279-2269

**PROJECT SCOPE:**

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- TEMPORARY BRACING
- CORE DRILLING
- EROSION CONTROL
- FENCE
- GRADING
- JACKING
- LEAD PLAN
- SEISMIC MATERIAL SUPPLIERS
- METAL FABRICATORS
- PAINTING
- REBAR
- SCHEDULING
- STRUCTURE CONCRETE
- SWEEPING
- TEMPORARY SUPPORT
- TRAFFIC CONTROL

For the complete list of the Actual Project Bid Items go to:

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-4G8904>

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/ waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email [rosas@brosamerwall.com](mailto:rosas@brosamerwall.com) for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

**PROJECT: RTE. 805-N. OF NAPLES UNDERCROSSING TO BONITA RD. UNDERCROSSING, CHULA VISTA, CA. – SAN DIEGO COUNTY**

**\*\*THIS PROJECT HAS A 13 % DBE GOAL\*\***

**BID DATE: MARCH 29TH, 2018 • BID TIME: 2:00 P.M.**

**\*\*Please respond by 12:00 p.m., MARCH 29TH, 2018\*\***

**Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers especially certified DBE firms for the following items of work, including but not limited to:**

- TRUCKING
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN
- CONSTRUCTION AREA SIGNS
- ROADSIDE SIGNS
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK/GRADING/ROADWAY EXCAVATION
- EROSION CONTROL
- METAL BEAM GUARD RAIL (MBGR)
- STREET SWEEPING
- REBAR
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING
- COLD PLANING
- ADL WORK
- BIOLOGIST
- CLEAR & GRUB
- PAVEMENT MARKING / STRIPING
- ELECTRICAL
- LANDSCAPING
- ROCK SLOPE PROTECTION
- STORMDRAIN / UNDERGROUND UTILITIES
- SWPPP / WPC
- AGGREGATE SUPPLY AGGREGATE BASE
- SURVEY / QC

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. **Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID # 11-2T2604 and/or our San Diego Office.** We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Joe Eckardt @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)



Statewide Traffic Safety and Signs, Inc. is requesting sub-bids from qualified DBE subcontractors and suppliers for: Contra Costa County Public Works Department 255 Glacier Drive, Martinez, CA 94553.

Project: BAY POINT SIGN UPGRADE  
CONTRA COSTA COUNTY  
COUNTY PROJECT #: 0662-6R4024-18  
FEDERAL PROJECT #: HSIPL 5928 (132)  
EE: BASE BID \$216,000  
ADDITIVE BID #1 \$134,000  
WORKING DAYS: 45  
**BID DUE DATE: MARCH 27, 2018 @ 2PM**

For the following (but not limited to) work:  
traffic control, concrete and other related trades.

If you are interested in bidding on this work or know a company that may be interested, please contact Kevin Hansen by Phone: 805-929-5070 and/or Fax: 805-929-5786.

Plans, specifications and requirements for the project are available for review at the Contra Costa County Public Works Dept. 255 Glacier Drive, Martinez, CA, 94553 and are available for purchase online at [www.cccountv.us/pwprojects](http://www.cccountv.us/pwprojects).

Assistance with meeting bid requirements will be available.

**Statewide Traffic Safety and Signs, Inc.**

**Local Bidding Office:**

130 Grobic Court Fairfield, CA 94534  
Contact: Mark Clark  
PH: 707-864-9952 • FX: 707-864-9956

**DBE Sub Coordination Office:**

522 Lindon Lane • Nipomo, CA 93444  
Contact: Kevin Hansen  
PH: 805-929-5070 • FX: 805-929-5786



**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

**REQUEST FOR MBE/WBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
The Resurfacing of Del Valle Road from Mines Road  
To the Mile Marker 3.9 in the Eastern  
Unincorporated Areas of Alameda County, CA  
Alameda County Public Works  
BID DATE: March 29, 2018 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Water Pollution Control, Sweeping, Traffic Control, Cold Plane Keycut, Inlet Protection, Standard Concrete Monument, Survey Monument Preservation, Striping & Marking, Crack Seal, Roadside Signs and Construction Materials

**An Equal Opportunity Employer**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE Participation. Plans & Specs are available for viewing at our office.



# California Sub-Bid Request Ads



**Proven Management, Inc.**  
 225 3rd Street, Oakland, CA 94607  
 Phone: 510-671-0000 • Fax: 510-671-1000

**Proven**

PMI requests proposals/quotes from all qualified and certified Local Small Business (LSB) subcontractors, suppliers, and truckers for the following project:

**C35 INTERLOCKING RENEWAL LAFAYETTE, CA BART #15CQ-110**  
**Bids: 04/24/2018 @ 2 pm**

The work in this contract includes but is not limited to: Traffic Control; Demolition of existing track; Special Trackwork; Earthwork & Grading; Reinforced Concrete; CL Fencing & Gates; Subdrainage; Electrical work including Raceways & Underground Ductwork; Trackwork; Contact Rail System; Clearing/Grubbing; Ballast; Concrete Ties, Train Control Work; Staging; Wood Ties; Metal Fab & Metal Fabrications; CIP/Precast/Portland Cement Concrete; Rebar; Controlled Density Fill

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call 510-671-0000. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

**We are an Equal Opportunity Employer**

**Proven Management, Inc.**  
 225 3rd Street, Oakland, CA 94607  
 Phone: 510-671-0000 • Fax: 510-671-1000

**Proven**

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

**ELECTRIFICATION PROJECT TUNNEL MODIFICATIONS Bayshore Station to the 16th Street Grade Crossing, SF CALTRAIN SOLICITATION #18-J-C-070**  
**Bids: 04/19/2018 @ 2 PM**  
**SUBCONTRACTING GOAL - DBE - 7%**

Demolition; Site Clearing; Dewatering; Earthwork; Aggregate Base Course; Storm Drainage Systems; Station Platforms, Sidewalks, Curbs & Gutters; Asphalt Paving; CIP Concrete; Concrete Forming & Finishing; Concrete Rebar; Metal Fabrications; Timber Crossties & Switch Ties; Rail; Track Removal & Salvage; Track Construction; Thermite Rail Welding; Masonry; Shotcrete; Electrical, OCS Rigid Contact Rail System; OCS Signage; Painting OCS Poles; OCS Pole Foundations; Liner Grouting; Clearance Notching; Anchors; Instrumentation; Insulators

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

**We are an Equal Opportunity Employer**

**Barnard Bessac Joint Venture DBE Opportunities**

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

**PROJECT:**  
**Gravity Pipeline Progressive Design Build Project**  
**OWNER: Silicon Valley Clean Water**  
**Deadline: September 28, 2018**

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

**OPPORTUNITIES INCLUDE:**  
 Shaft - Slurry wall; Shaft - Secant pile; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Temporary modular office trailer supply & installation; Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc.); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Sheet pile installation; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Tunnel precast segmental lining manufacturing; Supply of moulds for precast segmental lining; Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; Dimensional lumber supply; and Paving subcontractors.

If interested in bidding, please contact:  
**Shannon Cozino:**  
[shannon.cozino@barnard-inc.com](mailto:shannon.cozino@barnard-inc.com) (site office)  
**Susie Howells:**  
[susie.howells@barnard-inc.com](mailto:susie.howells@barnard-inc.com) (HQ office)

DBE Subcontractors/Supplier Bids/Proposals Requested

**Contract No. C40403C1151**  
**Purple Line Extension Section 3 Tunnels Project - Design/Build**  
**Bid Proposal Submittal Date**  
**April 6, 2018 at 2:00 P.M.**  
**Owner: Los Angeles County Metropolitan Transportation Authority (LACMTA)**

Performance/Payment/Supply Bond may be required

This advertisement is in response to LACMTA's DBE Program, Barnard Obayashi SELI, JV intends to conduct itself in "Good Faith" with DBE firms regarding participation on this project. Drawings and specs will be available via iSqFt. Quotes are required by COB March 23, 2018. Quotes are fairly evaluated.

Please submit bids/proposals for the following work (but not limited to): Excavation; Potholing; Aggregates; Traffic Control; Trucking; Utility Installation; Electrical; Instrumentation and Monitoring; Environmental; Permitting; QA/QC Inspection; Armed Site Security; Survey; Curb, Gutter and Sidewalk; Asphalt; Tree Removal; Site Demolition and Restoration.

**Contact: Tonya Topping**  
**Barnard Obayashi SELI, JV**  
 701 Gold Ave., Bozeman, MT 59715  
 406-586-1995 Fax: 406-586-3530  
 Email [PL3@barnard-inc.com](mailto:PL3@barnard-inc.com)

**PKS Kiewit**

**Kiewit Infrastructure West Co.**  
 4650 Business Center Drive Fairfield, CA 94534  
 Attn: Victor Molina • [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
 Fax: 707-439-7301

Requests sub-bids from qualified Subcontractor, Services, and/or Suppliers seeking to participate in the City of Fort Bragg, Wastewater Treatment Plant Upgrade Project in Fort Bragg, CA.

<http://www.epa.gov> / <http://www.sba.gov> / [www.californiaucp.org](http://www.californiaucp.org)

Subcontractors and Suppliers for the following project:  
**Wastewater Treatment Plant Upgrade Project**  
**City Project No. 2018-01**  
**Owner: City of Fort Bragg**  
**Bid Date: April 16, 2018 @ 2:00 P.M.**  
**Disadvantaged Business Enterprises (DBEs)**

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Bypass Pumping, Carpentry, Minor Concrete, Concrete Pumping, Concrete Ready-mix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Cast in Place Concrete, Concrete Accessories, Dewatering, Earthwork, Electrical, Equipment, Erosion Control, FRP Fabrications, Fencing, HVAC, Joint Sealant, Masonry, Metals, Openings, Paintings & Coatings, Plumbing, Piping & Valves, Quality Control, Specialties, Signage, Street Sweeping & Water Truck, SWPPP, Structures, Thermal & Moisture Protection, Trucking & Hauling.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due**  
**April 9, 2018 and Quotes NO LATER THAN**  
**April 13, 2018 at 4 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds (Subcontractor) and Supply Bond (PM Supplier) are required for this project.

**Davis-Bacon Act**  
**American Iron and Steel Requirements Apply**  
**Clean Water State Revolving Fund Applies**  
**An Equal Opportunity Employer**  
 CA Lic. 433176  
 DIR # 1000001147





# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **VICTOR LE**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor for the  
project listed below:

**THE RESURFACING OF PORTIONS  
OF VARIOUS ROADWAYS IN  
THE UNINCORPORATED CASTRO VALLEY  
AREA OF ALAMEDA COUNTY  
Specification No. 2355**

**Minority/Women-Owned Business Enterprise  
Goal Assigned is 15% MBE and 5% WBE**

OWNER:

**COUNTY OF ALAMEDA**

**951 Turner Court, Room 300, Hayward, CA 94545**

**BID DATE: MARCH 29TH, 2018 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, COLD PLANE, ELECTRICAL, PAVING FABRIC, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **ALAN MCKEAN**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**THE RESURFACING OF PORTIONS  
OF VARIOUS ROADWAYS IN  
THE UNINCORPORATED AREAS OF  
HAYWARD AND SAN LEANDRO,  
Specification No. 2356**

**Minority/Women-Owned Business Enterprise  
Goal Assigned is 15% MBE and 5% WBE**

OWNER:

**COUNTY OF ALAMEDA**

**951 Turner Court, Room 300, Hayward, CA 94545**

**BID DATE: MARCH 29, 2018 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, CONSTRUCTION SITE MANAGEMENT, CRACK SEALING, ELECTRICAL, PAVEMENT MILLING, PAVING FABRIC, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom)

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **Victor Le**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**THE RESURFACING OF DEL VALLE ROAD  
FROM MINES ROAD TO MILE MARKER 3.9  
IN THE EASTERN UNINCORPORATED AREAS  
OF ALAMEDA COUNTY, Specification No. 2357  
Minority/Women-Owned Business Enterprise  
Goal Assigned is 15% MBE and 5% WBE**

OWNER:

**COUNTY OF ALAMEDA**

**951 Turner Court, Room 300, Hayward, CA 94545**

**BID DATE: MARCH 29, 2018 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**COLD PLANE, CRACK SEALING, PAVING FABRIC, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

# Ruling Turns Decades-Old Project Dispute in Parsons Team's Favor

By *Mary B. Powers,*

It was a contract legal dispute that began in the mid-1990s over a project that started a decade earlier to build a subway line that was completed in 2000. But in a key ruling, a California appeals court panel on Feb. 26 reversed a lower court's earlier award of \$93 million to the Los Angeles Metropolitan Transit Authority—siding with a Parsons Corp.-led team that it did not overcharge the agency or breach contract terms in managing construction of the city's Red Line. In a separate ruling, the judges affirmed the trial court's earlier decision to reject MTA's false-claim allegations against the Parsons-Dillingham joint venture, in what one case attorney said was the longest-running suit in U.S. history under the federal false-claims law.

The ruling vindicates Parsons, Phyllis Kupferstein, the firm's outside attorney, told ENR. "There was no fraud, no false claim and no breach of contract," she said. "It's been a very long road. We are delighted the appeals court agreed with our interpretation of the contract." An MTA spokesman said the agency does not comment on pending litigation. It has 10 days to appeal after the panel ruling becomes final on March 26.

Under a contract dating to 1984 and amended several times, the team was paid \$365 million on 2004 final invoices for work on the project. The 16.4-mile line, which runs from downtown to North Hollywood, was finished in stages between 1993 and 2000.

The seemingly unending legal battle began in 1994, when a former Parsons financial manager, Martin Gerlinger, filed state and federal whistle-blower suits, alleging the overbilling and false claims. MTA joined the litigation in 1996. There were 100 days of trial. The suits were assigned to three different judges before the \$93-million judgment was entered in favor of MTA in 2014, which included about \$30 million for improperly billed overhead charges by the contractors and \$25 million for unauthorized subcontractor costs.

An earlier trial court ruling in 2009 found that most of Parsons' billed costs were ineligible, concluding that they were not "reasonably incurred by Parsons exclusively in connection with the performance of services" under the contract.

The court said the firm could not allocate to the Red Line project a proportionate share of general expenses. Parsons appealed the ruling, dis-

puting the court's interpretation of the contract. The three-member appeals panel agreed with Parsons, contending that the trial court decision "misunderstood the plain meaning of the parties' agreement" and termed its interpretation "erroneous." But the panel agreed with the trial court that Parsons was not entitled to recover \$9 million in added subcontractor costs based on submittal errors.

"It is unfortunate that the Los Angeles Metropolitan Transportation Authority has elected to spend tens of millions of taxpayer dollars to pursue claims that were contrary to the terms of its contract with Parsons and that have been rightfully rejected by the appellate court," says Erin Kuhlman, a Parsons spokeswoman. She says the contractor completed the Red Line on time and with minimal change orders.

Louis J. Cohen, an attorney for Gerlinger, told ENR that he and MTA will petition the appeals court for a rehearing, a requirement before the state's high court can take the case and "to give the appeals court an opportunity to correct its errors." According to Cohen, "contractors were playing catch me if you can with the MTA."

SOURCE: [www.enr.com](http://www.enr.com)

## Turner selected to build \$520M office tower in Sacramento



By *Adriana Valentina,*

Turner Construction Company has announced that the California Department of General Services selected a design-build partnership of Turner and AC Martin to deliver a 20-story office tower in Sacramento.

The \$520-million building will be a new home for more than 3,500 employees across a number of state agencies, including the Department of Natural Resources, the Department of Water Resources, the Department of Forestry and Fire Protection, and the Wildlife Conservation Board.

The 838,000-sq. ft. headquarters building will feature 10,000 sq. ft. of retail and public space, an auditorium with 300 seats, a multi-vendor food court, and a pedestrian plaza. The project also includes exterior improvements to the nearby, historic Heilbron House, as well as ground-up construction of a child-care facility, which will serve approximately 120 children.

"The building is designed to meet Net-Zero Energy standards, and it's seeking LEED Platinum certification," Turner project executive Grant Griffanti said in a statement, noting that water efficiency is a major consideration for all new government construction in the state. "This building will use at least 50 percent less water than a typical building of its size and function. It will rely on natural daylight wherever possible. And it will feature high-efficiency fixtures, lighting, and mechanical equipment for heating and cooling."

Construction is expected to begin this fall, with completion scheduled for summer of 2021.

SOURCE: [californiaconstructionnews.com](http://californiaconstructionnews.com)



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **Victor Le**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**CALTRANS ROUTE 205  
CONTRACT NO. 10-1G8104 - STATE HIGHWAY  
IN SAN JOAQUIN COUNTY IN AND NEAR  
TRACY FROM ALAMEDA COUNTY LINE TO  
0.2 MILE EAST OF HANSEN ROAD  
OVERCROSSING AND FROM 0.2 MILE WEST  
OF GRANT LINE ROAD UNDERCROSSING TO  
ROUTE 5  
Federal Aid Project No. ACIM-205-6(348)E  
Disadvantaged Business Enterprise Goal  
Assigned is 13%**

OWNER:  
**STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**BID DATE: April 3rd, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC Dike, Cold Plane, Construction Area Sign, Electrical, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete Structure, Roadside Signs, Delineators, Markers, Rumble Strip, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Shoulder Backing Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material**

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Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

**AECOM E&C** is a Prime Contractor requesting bids from California DBE certified firms. Subcontractors/Professional Services/Suppliers for the following project:

**OC Streetcar Construction Project, IFB 7-1904  
Orange County Transportation Authority  
Bid will be due: April 25, 2018, at 5:00pm. IFB due April 27, 2018**

Scopes of work requested, but not limited to: QA/QC, Reinforcing Steel, Construction Suppliers, Trucking, Equipment Rentals, Demolition, Site Preparation, Earthwork, Paving, Electrical, Storm Drainage, Fencing, Traffic Control, Traffic Signage and Striping, Landscape and Irrigation, Building Structure (Turnkey or specialty scopes), Concrete and Masonry Work, Structural Steel and Miscellaneous Metal, Piping, Hazardous Material Handling, Surveying, Station Hardscape and Finishes.

Items of work may be broken down into economically feasible packages to encourage participation. We intend to conduct ourselves in good faith with all firms for participation on the project.

### Project Description:

The OCTA (Authority), in coordination with the City of Santa Ana and the City of Garden Grove, are implementing a new east-west double track modern streetcar in Orange County between the Santa Ana Regional Transportation Center (SARTC) in the City of Santa Ana, and the Harbor Blvd/Westminster Blvd intersection in the City of Garden Grove. The purpose of the Project is to improve transit connectivity and accessibility, increase transit options, relieve congestion, and provide benefits to the traveling public.

The project work consists of a 4.15-mile corridor with platforms/stations with customer amenities, maintenance storage facility, overhead electrical and a transportation hub at the terminus.

**AECOM E&C, Inc.**

**16481 Scientific Way • Irvine, CA 92618 • (949) 333-1500, FAX (949) 333-1510**

For additional project information or to discuss obtaining necessary equipment, supplies, and/or materials, please contact Jimmy Draper at [jdraper@shimmick.com](mailto:jdraper@shimmick.com) or 949-333-1500

For information regarding specifics scopes of work, please contact:

Maint. Facility & Structures: Brian Larsen [blarsen@shimmick.com](mailto:blarsen@shimmick.com)

Track & Civil Improvements: Ryan Potts [rpotts@shimmick.com](mailto:rpotts@shimmick.com)

Utilities & Underground: Minter Stallworth [mstallworth@shimmick.com](mailto:mstallworth@shimmick.com)

Electrical work: Dave Leonard [dleonard@shimmick.com](mailto:dleonard@shimmick.com)

**Contract documents are available:** \*Electronic copies of the plans and specifications can be downloaded from the Orange County Transportation Authority Website <https://cammnet.octa.net/> under Procurements. The plans and specifications available through our SmartBidNet, if you require assistance with access to plans/specs or contract requirements please contact Trina Clay at [tclay@shimmick.com](mailto:tclay@shimmick.com) or at 949-333-1500

**CONTRACTOR REGISTRATION REQUIREMENTS:** Labor Code Section 1771.1 (a) A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded.

**Bids submitted will confirm the acceptance of the terms and conditions of a Standard Long Form Subcontract, available upon request. Subcontractor's providing a proposed bid/price will be viewed as acceptance of the Standard Long Form Subcontract.** 100% Performance and Payment bonds are required. AECOM may pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements. All proposers are bound to the prime contract terms and conditions, including payment provisions. Insurance coverage is required as set by the Prime Contract or AECOM – whichever is greatest. Minimum insurance requirements: GL \$1M per/Occ/\$2M-Agg/\$2M-Completed Operations; Excess Liability \$5M; Auto Liability \$1M; Workers Comp & Employer Liability \$1M. Listing of a Subcontractor is not to be construed as an acceptance of all of the conditions or exceptions included in price quote. For assistance with bonding, insurance or lines of credit contact Trina Clay at [tclay@shimmick.com](mailto:tclay@shimmick.com) or 949-333-1500

## Best Practices When Hiring Qualified Subcontractors

### Continued from page 1

#### 5. Get To Know the Team

Get to know more than one person from the subcontractor's team before making a hiring decision. Focus on forming relationships when hiring new subs. Meet their team, find out who they propose as their PM or onsite foreman and get a feel to see how engaged the actual people performing on the project will be.

#### 6. Learn from experience

Even if the subcontractor received good references, subcontractors are not "one size fits all," meaning that just because they worked on other types of projects and for other companies does not mean that they can perform on just any project. Be diligent, and if the subcontractor does well, hire them again. Hiring reputable and dependable subcontractors can be a challenge, but it is a challenge that can easily be met.

SOURCE: <http://constructionexec.com/>